

# National Saleyards Expo Casino NSW 2018



**Tuesday 24 July 2018 to  
Thursday 26 July 2018**

Incorporating the AGM & conference of the  
Australian Livestock Markets Association



# DELEGATE PROSPECTUS



## ABOUT THE EXPO

The Australian Livestock Markets Association (ALMA) is the national peak industry body representing saleyard and lairage owners and operators. 2018 sees ALMA taking the National Saleyards Expo to the Beef Week capital ... Casino NSW, where the event will be staged alongside our annual conference and Annual General Meeting.



*Ken Timms*  
**ALMA President**

We have pulled together an exciting line up of speakers who will provide industry stakeholders with an insight into their views and experiences of all things saleyards. Delegates will also enjoy an organised tour to the newly redeveloped Northern Rivers Livestock Exchange (NRLX).

Key dates are Tuesday 24 July to Thursday 26 July. We hope that you can join us and look forward to working with you.

## Event and networking program

### **Tuesday 24 July**

Meet & greet sponsors' evening

### **Wednesday 25 July**

National Saleyards Expo

Optional casual dinner @ The Barn Steakhouse

### **Thursday 26 July**

National Saleyards Expo including off-site tour

Annual Saleyards Expo Dinner



## EXPO ATTENDANCE



ALMA is dedicated to providing its members with an avenue to learn from others, network with key decision makers and stakeholders and understand the context in which saleyards operate now and in to the future.

- Broaden your horizons and think about the future.
- Reconnect with and expand your network.
- Engage with your Board and let them know what you are thinking.
- Meet face to face with industry service providers.
- Catch up with old acquaintances and make new ones.



## GETTING THERE



Casino is on the far north coast of NSW so regardless of how you like to travel there are options for getting to Casino.

Lismore Airport is located just 25km from Casino with both taxi and bus options available as well as rental vehicles. Bus services also run from Ballina Airport, Brisbane Airport and Gold Coast Airport.



You might like to consider the train with services directly from Brisbane, Sydney and many NSW north coast towns.

Driving is also an option - take a few extra days and see what the region has to offer.

## Event and networking program

### Saleyard Bus Tour

NRLX - Casino Saleyards is undergoing a 2 stage redevelopment and will be fully operational when the Expo arrives in Casino. The Expo includes transport to and from the NRLX where the Richmond Valley Council will host a guided tour of the facility.

### Add-on Events

Help celebrate all things saleyards at the Annual Saleyards Expo Dinner at Zeebras Restaurant and Cafe Thursday 26 July.

Feel like spending even more time with your fellow delegates? Join us for a casual meal on Wednesday 25 July at The Barn Steakhouse - home to the finest steak meals in the Northern Rivers.

Maybe fishing is more your thing? Jump on a boat and throw a line in with saleyard friends. Charters leave on both Tuesday 24 & Friday 27 (min numbers apply).



## Accommodation

For your convenience ALMA has reserved a number of rooms with accommodation providers around the township of Casino. All are within a short distance of the Expo venue, the Casino RSM 162 Canterbury Street.

**Casino Motor Inn** t: 02 6662 1777 91 Hare Street

**Clydesdale Motel** t: 02 6662 5982 143 Johnston Street

**Milgate Motel** t: 02 6662 1022 118 Centre Street

**River Park Motor Inn** t: 1800 666 229 136 Barker Street

**Squatters Homestead Motel** t: 6662 3888 161 Centre Street

Please contact your preferred provider directly and quote the booking code **SALEYARD** to gain access to reserved rooms.

The Casino RSM runs an evening shuttle bus and a morning shuttle may be arranged (dependant on numbers).



# CONFERENCE PROGRAM

Wednesday 25 July 2018



TIME	SESSION	program subject to change without notice
9.00am	<b>Welcome</b> KEN TIMMS, <i>President</i> Australian Livestock Markets Association	
9.10am	<b>Official opening</b>	
9.15am	<b>The regional roundup</b> FORUM with Saleyard Managers Panel	
9.50am	<b>Australian Saleyard Managers' Report</b> JEFF WHITE, <i>President</i> Australian Saleyard Managers Association	
10.00am	<b>Looking over the fence ... Wagga Wagga Saleyards</b> PAUL MARTIN, <i>Manager</i> Wagga Wagga Livestock Marketing Centre	
<b>10.30am</b>	<b>MORNING TEA</b>	
11.00am	<b>Embracing technology as a marketing tool</b> GREG WALL <i>General Manager</i> Stocklive,	
11.30am	<b>Carbon neutral saleyards</b> PIP BAND, <i>Program Manager</i> Industry Sustainability Framework Meat and Livestock Australia	
12.00pm	<b>Future proofing saleyard facilities</b> LOGAN ASHMOLE, <i>Project Manager</i> Wiley	
12.30pm	<b>Northern Rivers Livestock Exchange redevelopment</b> VAUGHAN MACDONALD, <i>General Manager</i> Richmond Valley Council	
<b>1.00pm</b>	<b>LUNCH WITH OUR SPONSORS</b>	
1.45pm	<b>Value adding to make saleyards much more than just sale day</b> GARRY EDWARDS, <i>Managing Director and CEO</i> AAM Investment Group	
2.15pm	<b>Australian herd predictions and market update</b> JENNIFER PEART, <i>Analyst - Data Intelligence</i> Meat and Livestock Australia	
<b>2.45pm</b>	<b>AFTERNOON TEA</b>	
3.15pm	<b>Innovations in saleyard effluent management</b> HEATH BARKER, <i>Senior Process Engineer</i> Wiley	
3.45pm	<b>Panel session - Mandatory eRFID in sheep and goats</b> Learn from and discuss with a delegation of Victorian saleyard managers, Agriculture Victoria and other stakeholders the rollout of mandatory individual electronic tagging of sheep and goats in Victoria.	
4.55pm	<b>Close of day 1</b>	
<b>5.00pm</b>	<b>Australian Saleyard Managers' Association Meeting</b>	
<b>6.30pm</b>	<b>OPTIONAL EVENT - Dinner at The Barn Steakhouse - Clydesdale Hotel ... home of the finest steak meals in the Northern Rivers</b>	

# CONFERENCE PROGRAM

Thursday 26 July 2018



TIME	SESSION	program subject to change without notice
7.30am	<b>Welcome Day 2 over breakfast with sponsors</b> Join with ALMA to hear from our sponsors and industry supporters while breakfast is served.	
9.00am	<b>Australian Livestock Markets Association Annual General Meeting, Election of the Board, Open Forum</b>	
10.30am	<b>MORNING TEA</b>	
11.00am	<b>Transport Chain of Responsibility</b> INTERACTIVE Q&A PANEL Conference delegates will participate in this interactive panel session on the current and future requirements under the transport chain of responsibility. Featuring a range of industry experts representing agents, saleyards, transport operators, producers and buyers.	
12.30pm	<b>JBAS, Biosecurity and Saleyards</b> RACHAEL O'BRIEN, <i>Queensland Biosecurity Extension Manager</i> Biosecurity Livestock Network	
1.00pm	<b>Industry Intelligence Break Out Session</b> Over lunch delegates will join with ALMA Board members taking the opportunity in a non-confrontational setting to relay and discuss their specific saleyard industry needs, suggestions, concerns and issues affecting their specific operations.	
1.45pm	<b>Conference wrap up</b> KEN TIMMS, <i>President</i> Australian Livestock Markets Association	
2.00pm	<b>Offsite Expo Tour</b> Delegates will depart from the Casino RSM Club and be transported to the <b>Northern Rivers Livestock Exchange</b> . Afternoon tea will be provided en route.	
5.00pm	<b>Tour concludes</b> Delegates returned to Casino RSM Club / select accommodation.	
7.00pm	<b>ANNUAL SALEYARDS EXPO DINNER</b> ALMA will be hosting the end of Expo celebratory dinner at Zeebras Restaurant and Cafe - 100 Barker Street Casino. Evening includes the presentation of the Annual Animal Welfare Award.	

# REGISTRATION FORM / TAX INVOICE

Australian Livestock Markets Association Inc. ABN : 76 103 743 800



DELEGATE NAME		[REDACTED]			
EMAIL		[REDACTED]			
SALEYARD / ORGANISATION		[REDACTED]		MOBILE	[REDACTED]
Full Conference Registration	Ticket includes:	Rate	No.	Total	
	<ul style="list-style-type: none"> <li>Tuesday - Meet &amp; Greet Sponsors' Night</li> <li>Wed/Thur - Conference attendance, morning &amp; afternoon teas, lunches</li> <li>Thursday morning breakfast session</li> <li>Thursday off-site bus tour</li> </ul>	Member .....\$550			
		Non member ..... \$700			
Add on/extra event tickets					
<b>Meet &amp; Greet Sponsors' Night</b> Tuesday 24 July	<ul style="list-style-type: none"> <li>Finger food &amp; beverages</li> <li>Dinner by own arrangement</li> </ul>	Member .....\$60			
		Non member ..... \$80			
<b>Networking Dinner</b> Wednesday 25 July	<ul style="list-style-type: none"> <li>Casual meal at The Barn Steakhouse in reserved area</li> <li>Cash bar available</li> </ul>	Member ..... \$50			
		Non member ..... \$60			
<b>Expo Saleyard Tour</b> Thursday 26 July	<ul style="list-style-type: none"> <li>Bus transport from Expo venue and return to select accommodation</li> <li>Northern Rivers Livestock Exchange tour including afternoon tea</li> </ul>	Member ..... \$30			
		Non member ..... \$40			
<b>Annual Saleyards Expo Dinner</b> Thursday 26 July	<ul style="list-style-type: none"> <li>Dinner &amp; beverages</li> <li>Presentation of the Animal Welfare Award</li> </ul>	Member .....\$100			
		Non member ..... \$130			
<b>TOTAL PAYMENT DUE (all prices include GST)</b>				\$	
<b>Direct Deposit:</b> BSB 112 879 Account No.: 0550 619 51 Reference: Name of saleyard attending <b>Cheque:</b> Please make any cheques payable to Australian Livestock Markets Association Return your completed registration form to: ALMA PO Box 833 Mudgee NSW 2850 or email to <a href="mailto:info@australiansaleyards.com.au">info@australiansaleyards.com.au</a>					
<b>Expression of Interest - Fishing charter</b> ALMA has 2 charters on hold (minimum numbers apply). Boats leave from Evans Head at 6am and return approximately 6 hours later. Cost is \$150 per person. Do not send payment - a separate invoice will be provided upon confirmation of numbers. <input type="checkbox"/> I am interested in attending the Tuesday 24 July fishing charter <input type="checkbox"/> I am interested in attending the Friday 27 July fishing charter					

Do you require more information? The ALMA team are always available and happy to discuss your specific needs. Please do not hesitate to contact one of us, our details are below.

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**Kate McGilvray Executive Officer** m: 0409 810 954 e: [kate@australiansaleyards.com.au](mailto:kate@australiansaleyards.com.au)