

# National Saleyards Expo Bendigo 2016

2016 National Saleyards Expo  
Proudly brought to you by  
Fairfax Agricultural Media & the  
Australian Livestock Markets Association

**Wednesday 27 July 2016**  
**Thursday 28 July 2016**

Incorporating the AGM & conference of the  
Australian Livestock Markets Association







**BENDIGO**

## FROM THE CHAIR

Sale O, Sale O, Sale O



*Steve Loane*  
**ALMA Chair**

It gives me great pleasure to again extend to you a warm invitation to the Australian Livestock Markets Association National Saleyard Expo.

Held in Bendigo in 2016, right in the heart of regional Victoria, participation in this premier event will not only allow stakeholders to reflect, learn and ponder but also take advantage of the industry networking opportunities that only this national industry event can provide.

The Australian Livestock Markets Association has worked hard to bring you another relevant and thought provoking conference agenda delivered alongside an industry trade show. We do hope you can join us!

## Event and networking program

### Tuesday 26 July September

MEET & GREET SPONSORS' EVENING 5pm - 7pm in the Fernery

### Wednesday 27 July

NATIONAL SALEYARDS EXPO 9am - 5pm in the Conservatory

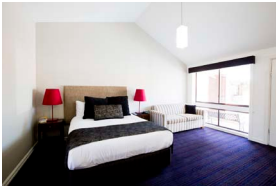
### Thursday 28 July

NATIONAL SALEYARDS EXPO 9am - 5pm in the Conservatory

ANNUAL SALEYARDS EXPO DINNER 7pm in the Fernery



## ACCOMMODATION



Bendigo spoils its visitors with a wide range of overnight options throughout the city and surrounds.

In conjunction with the National Saleyards Expo we have arranged a number of rooms to suit a variety of budgets at the All Seasons Hotel. Contact the All Seasons Hotel directly 03 5443 8166 to arrange your accommodation.

Don't forget to quote **ALMA2016** to access the discounted rate for reserved rooms.

Alternatively, the Golden Reef Hotel and Crystal Inn are also within walking distance of the All Seasons Hotel.



## GETTING THERE



Regardless of how you like to travel there are options for getting to Bendigo. If you are driving yourself, there is plenty of free parking available at the venue.

If flying is more your style, then Bendigo Airport Service can help you get from Melbourne Tullamarine Airport to the venue. With 90 regular services each week, there is sure to be a service that suits.



For further details see [www.bendigoairportservice.com.au](http://www.bendigoairportservice.com.au) or contact them directly via phone 03 5444 3939 or email [info@bendigoairportservice.com.au](mailto:info@bendigoairportservice.com.au).

## Registration information

A number of social functions are held during the Expo to allow conference delegates and partners to network and catch up with old acquaintances.

Your registration fee includes all conferencing, morning and afternoon teas, lunches as well the Meet & Greet Sponsors' Event on the Tuesday night.

Separate tickets are also available to the Annual Saleyards Dinner, held on the last evening of the National Saleyards Expo.

To secure your position at the conference please complete the registration form (one per person) and return it via email or post. Tickets for partners to accompany you at the evening social events are also available for purchase.

Registrations will be confirmed via email upon receipt of each completed registration.



## Local info

Staying on a few days or is your partner /family looking for activities whilst the Expo is in full swing? Considering visiting a vineyard, an underground mine tour or buying some local art then contacting the Bendigo Visitor Information Centre is a must: phone 03 5434 6060 or visit [www.bendigotourism.com](http://www.bendigotourism.com).

## Contact details

For further details about attending this premier event in the saleyard sector please contact

Kate McGilvray, ALMA Executive Officer  
PO Box 833 Mudgee NSW 2850

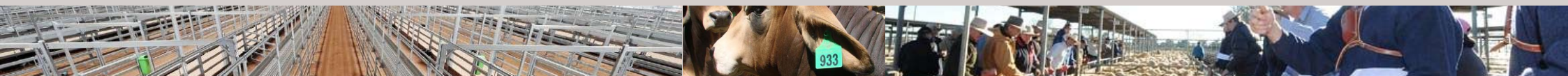
t: 02 6373 1435 e: [executive@saleyards.info](mailto:executive@saleyards.info)





# CONFERENCE PROGRAM Wednesday 27 July 2016

TIME	SESSION	Program subject to change without notice
9.00am	<b>Welcome</b> STEVE LOANE <i>Chair</i> , Australian Livestock Markets Association	
9.10am	<b>Australian Saleyard Managers' Report</b> PAUL WHITE, <i>President</i> Australian Saleyard Managers Association	
9.15am	<b>The roundup</b> - feedback from regional industry representatives	
9.40am	<b>Overcoming operational challenges in saleyards</b> - FORUM with Saleyard Managers Panel	
10.10am	<b>Industry barriers to compulsory eRFID in sheep</b> IAN FELDTMANN, <i>Chair</i> National NLIS Sheep & Goat Committee	
<b>10.30am</b>	<b>MORNING TEA</b>	
11.00am	<b>Biosecurity is not as difficult as it sounds</b> DR. PATRICK KLUVER, <i>Regional Officer</i> Livestock Biosecurity Network	
11.30am	<b>Understanding feedlot buyer requirements</b> TESS HERBERT, Gundamain Feedlot and <i>President</i> Australian Lotfeeders' Association	
12.00pm	<b>Live internet bidding technology for saleyards - is it the way of the future?</b> CHRIS NORRIS, <i>Managing Director</i> Elite Livestock Auctions	
<b>12.45pm</b>	<b>LUNCH WITH OUR SPONSORS</b>	
1.45pm	<b>Working with livestock to build better yards</b> BILL THOMAS, <i>Director</i> Proway Livestock Equipment	
2.00pm	<b>Saleyard interactions with animal welfare proponents - the Barnawatha experience</b> JONATHAN CRILLY, <i>Operations Manager</i> CVLX	
2.30pm	<b>Australian Livestock Markets Association Annual General Meeting, Election of the Board, Open Forum</b>	
<b>3.00pm</b>	<b>AFTERNOON TEA</b>	
3.30pm	<b>Australian Animal Welfare Standards &amp; Guidelines Livestock at Saleyards and Depots</b> Dr. DAVID CHAMPNESS, <i>Principal Veterinary Officer</i> Livestock Management Standards	
4.00pm	<b>Integrating automation technology into saleyard design</b> BYRON WOLFF, <i>Owner</i> Thompson Longhorn	
4.15pm	<b>Gate to Plate initiative</b> STEWART SMITH, <i>Saleyard Manager</i> Mount Barker Regional Saleyards	
4.45pm	<b>Presentation of the winner of the inaugural Animal Welfare Award</b>	
<b>5.00pm</b>	<b>CLOSE OF DAY 1</b>	



# CONFERENCE PROGRAM Thursday 28 July 2016

TIME	SESSION	Program subject to change without notice
8.00am	Australian Saleyard Managers' Association Meeting	
9.00am	<b>Welcome Day 2</b>	
9.15am	<b>Key drivers for agriculture over the next 20 years</b> Dr DANIEL WALKER, <i>Research Director for Agriculture and Global Change, CSIRO Agriculture</i>	
10.00am	<b>Taking the talk - handling those tricky or heated saleyard conversations</b> TREVOR HAZELL, <i>Executive Manager Centre for Rural and Remote Mental Health</i>	
<b>10.30am</b>	<b>MORNING TEA</b>	
11.00am	<b>Saleyard benchmarking overview</b> TOM NEWSOME, <i>Director Outcross</i>	
11.15am	<b>Livestock stress - what is it, what's the impact and how to reduce it</b> MICHAEL CAMPBELL, <i>Cattle Health &amp; Production CSU Wagga Wagga</i>	
12.00pm	<b>Australian herd predictions and the saleyard and market statistics database tool</b> BEN THOMAS, <i>Manager Market Information and NLRS MLA</i>	
<b>12.45pm</b>	<b>LUNCH WITH OUR SPONSORS</b>	
1.45pm	<b>Planning for saleyard modernisation - the beauty of master planning</b> BILL VOWLES, <i>Kattle Gear Australia</i>	
2.30pm	<b>Cattle and beef markets</b> study MICK KEOGH, <i>Commissioner Agriculture Enforcement and Engagement Unit ACCC</i>	
<b>3.15pm</b>	<b>AFTERNOON TEA</b>	
3.45pm	<b>Scone Saleyard's experience in implementing a compulsory saleyard induction program</b> JOANNE McLOUGHLIN, <i>Property and Business Coordinator Upper Hunter Regional Council</i>	
4.15pm	<b>Chains of responsibility</b> PETER ENDICOTT, <i>General Manager Compliance Operations Roads and Maritime Services</i>	
4.45pm	<b>The Avdata truck wash scheme for saleyards</b> SCOTT BARNES, <i>Director Avdata Australia</i>	
5.00pm	<b>Wrap up and official close of conference</b>	
<b>7.00pm</b>	<b>ANNUAL SALEYARDS EXPO DINNER</b>	



# REGISTRATION FORM / TAX INVOICE

Australian Livestock Markets Association Inc. ABN : 76 103 743 800



SALEYARD / ORGANISATION

Delegate Name

Email

Mobile

Address

REGISTRATION (ONE FORM PER DELEGATE)

## Conference Registration

includes all morning and afternoon teas, lunches and conferencing on Wednesday 27 and Thursday 28 July

Also includes one ticket to the Meet & Greet Sponsor's Night on Tuesday 26 July

Tick here  if you will NOT be attending the Tuesday night event.

ALMA member rate

Non member rate

\$ 550

\$ 700

ADD-ON TICKETS FOR DELEGATES AND PARTNERS

## Meet & Greet Sponsors' Night

Tuesday 26 July [The Fernery, All Seasons Bendigo](#)

ALMA member rate

Non member rate

\$ 60

\$ 80

I'd also like to attend the **Annual Saleyards Expo Dinner**

Thursday 28 July [The Fernery, All Seasons Bendigo](#) (price includes beverages)

\$ 125

\$ 140

TOTAL PAYMENT DUE (all prices include GST)

\$

Return your completed registration form to:

Australian Livestock Markets Association PO Box 833 Mudgee NSW 2850 or email to [executive@saleyards.info](mailto:executive@saleyards.info)

### Direct deposit

Account Name: Australian Livestock Markets Association

BSB: 112 879 Account No.: 0550 619 51 Reference: Name of saleyard attending

### Cheque

Make cheque payable to Australian Livestock Markets Association